

**SEWERAGE & WATER BOARD OF NEW ORLEANS  
TABULATIONS OF BID PROPOSALS RECEIVED  
FOR FURNISHING LIQUID POLYPHOSPHATE  
PROPOSALS OPENED: THURSDAY, AUGUST 15, 2013**

**REQUISITION #: CM130019**

**QUANTITY AND DESCRIPTION:** Furnishing and delivering 800,000 pounds of Liquid Polyphosphate in pneumatic tank trucks, F.O.B., to the Carrollton Water Plant.

BIDDER	PRICE BID	TERMS	MANUFACTURER	SHIPPING POINT	REMARKS
Carus Corporation Peru, IL	\$328,000.00	Net	Carus Corporation Peru, IL	Lasalle, IL Belmont, NC	Error in Typical Analysis section: % Orthophosphate listed as 35%. Certified analysis reports 0.8%.
Bremntag Southwest, Inc. Houston, TX	\$355,600.00	Net	Bremntag Southwest, Inc. Pasadena, TX	Pasadena, TX	Error in Typical Analysis section: % Polyphosphate listed as 100%. Product data sheet reports 36%.
Sterling Water Technologies LLC Columbia, TN	\$375,360.00	Net	Sterling Water Technologies LLC Columbia, TN	South Manchac, LA	None
Shannon Chemical Corporation Malvern, PA	\$345,600.00 \$518,400.00*	Net	Shannon Chemical Corporation Malvern, PA	Philadelphia, PA	Possible escalation of 50%

\* Maximum final delivery price after possible escalation

**RECOMMENDED FOR ACCEPTANCE:** Carus Corporation for the net total cost of \$328,000.00